

## Call of the Land for June 1 - 2010 Grass and Legume Seed Market update

Note: prices provided are normally given as grower prices, quoted by processors to growers after cleaning and dockage. However, with quotes now not being offered by many companies, last quotes may be provided.

With wholesale seed sales still in the doldrums, at least retail sales have been reported to be “not bad” for local grass and legume seed processors. However, their main bread and butter remains wholesale grass and legume seed movement, and that area is still dead. Forage grasses and legumes seed has moved, but the turf grass sector remains quiet. Talking to one major US player from Oregon this morning, he reported likewise. “Good retail sales”, but, now they are getting good rains so their crops look excellent. Inventories have come down, but will have to continue to do so to get our Canadian industry moving.

There’s not much new to report on the price side.

Creeping red fescue quotes are still bogged down in the 35 to 38 ¢/lb range, with few new sales and some companies not buying. Fall prices show no change from these spring price quotes.

For the forage grass seeds, smooth brome is around still down in the 35 – 40 ¢/lb, with certified 5 to 10 ¢/lb higher. Meadow brome quotes are being quoted anywhere’s from 70¢ to \$1.00 /lb. Common Timothy seed quotes remain in the 28-30 ¢/lb range, with Certified Climax around 40 ¢/lb.

Alfalfa quotes remain firm in the \$1.25 to \$1.45/lb range. Red and alsike seed quotes are still marred at 50 – 60 ¢/lb for red, and 35 to 45 ¢/lb for alsike, while sweet clover quotes are between 30 and 40 ¢/lb.

The International Seed Federation is holding their annual meetings in Canada this year, right now, in Calgary. Many representatives from seed houses from throughout the world are present, with many grass and legume seed companies represented. This is another chance for buyers to meet, and it’s hoped that, with the bottom of the recession out of the way (we hope!), seed movement will get a much needed kick start.

Alberta Grass and Legume Seed Quotes												
	Creeping Red Fescue	Boreal C R Fescue	Smooth Brome grass	Carlton Smooth Brome grass	Meadow Brome grass	Fleet Meadow Brome grass	Timothy	Climax Timothy	Alfalfa	Red Clover	Alsike Clover	Sweet Clover
	Com #1	Cert #1	Com #1	Cert #1	Com #1	Cert #1	Com #1	Cert #1	Com #1	Com #1	Com #1	Com #1
Feb 5-08	50	60	130-140	140-150	160-170	190	35+	55-60	120-130	85-100	35	25-30
Jan 09	60-62	65-75	45-60	60-70	160-170	170-190	40-50	50-65	120-150	110-125	40-50	35-50
Feb 3	55-60	65-75	45-60	60-70	160-165	170-190	40-45	50-65	120-150	115-125	40-50	35-50
Mar 3	50-60	60-70	45-55	55-65	155-165	170-180	40-50	55-60	120-140	105-115	40-50	35-50
Mar 31	45-50	50-60	45-50	55-65	155-165	170-180	40-45	45-55	120-130	80-110	35-40	35-40
May 4	40-45	50-55	45-50	55-60	150-160	160-170	40	45-55	100-125	80-100	35-40	35-40
June 2	40-45	50-55	40-50	50-60	150-160	160-170	40	45-55	100-125	80-100	35-40	35-40
July 7	40-45	50-55	40-50	50-60	150-160	160-170	40	45-55	100-125	80-100	35-40	35-40
Aug 4	42-45	50-55	40-50	50-60	130-140	140-160	35-40	45-55	100-130	80-100	35-45	35-40
Sept 1	40-45	50-52	40-45	45-50	120-130	140-150	30-40	45-55	100-130	60-80	40-45	30-40
Oct 6	40-43	50	40-45	45-48	80-120	100-140	30-40	45-55	90-140	65-80	40	35-40

Nov 3	40-45	50	35-40	40-45	80-120	120-140	30-45	45-55	100-140	50-80	25-40	30-40
Dec 1	40	45	35-40	40-45	80-120	120-140	30-40	40-45	100-140	50-80	35-45	30-40
Jan 1-10	40	45	35-40	40-45	80-120	120-140	28-30	40	110-145	50-70	35-45	30-40
Feb 2	35-40	40-45	35-40	40-45	70-110	120-130	25-30	40	115-140	50-70	35-45	30-40
Mar 2	35-40	40-45	35-40	40-45	70-110	120-130	25-30	40	125-140	50-70	35-45	30-40
"Apr 7	35-40	40-42	35-40	40-45	70-110	120-130	25-30	40	120-145	50-70	35-45	30-40
May 4	35-38	40-42	35-40	40-45	70-100	100-120	25-30	40	120-145	50-65	35-45	30-40
May 31	35-38	40-42	35-40	40-45	70-100	100-120	25-30	40	120-145	50-65	35-45	30-40

Prices are quotes only, until actual orders come in, that's when firm pricing is established, prices in ¢/lb